



Wednesday, January 22, 2020

Dear Distributor Partner,

For more than 30 years, 3M has been a trusted source of pandemic preparedness knowledge and resources. Through innovative and proven products, we have earned a reputation as a global leader in respiratory protection.

It is a 3M priority to work with healthcare facilities and essential services to ensure pandemic preparedness. As such, 3M encourages those with respiratory stockpiles to implement stockpile maintenance and rotation of their respiratory protection product stockpile inventory to best prepare for a pandemic situation.

With the recent emergence of novel coronavirus “coronavirus” outbreak, requests for NIOSH approved N95 Particulate Respirators are increasing in Canada. As such, 3M has placed inventory of specific models of N95 particulate respirators, used in Canadian healthcare facilities, on manual allocation. Product allocation will be prioritized for purchase orders related to established healthcare contracts. Inventory will be released on very regular intervals to the best of our abilities depending on product demand and current inventory volume. The N95 particulate respirators on manual allocation include:

Product Description	Product Number	Stock Number
3M™ Aura™ Healthcare Particulate Respirator and Surgical Mask, N95	1870+	7000088713
3M™ Healthcare Particulate Respirator and Surgical Mask, N95	1860	7000002005
3M™ Healthcare Particulate Respirator and Surgical Mask, N95	1860S	7000002007
3M™ VFlex™ Healthcare Particulate Respirator and Surgical Mask, N95	1804	7100145153
3M™ VFlex™ Healthcare Particulate Respirator and Surgical Mask, N95	1804S	7100145154
3M™ Particulate Respirator, N95	8210	7100006272
3M™ Particulate Respirator, N95	8110S	7000052065

3M™ Aura™ Particulate Respirator, N95	9210+	7100110559
3M™ VFlex™ Particulate Respirator, N95	9105	7000002390
3M™ VFlex™ Particulate Respirator, N95	9105S	7000030028

Due to increased demand on other NIOSH approved N95 Particulate Respirators, the below 3M™ Particulate Respirators have also been placed on manual allocation:

Product Description	Product Number	Stock Number
3M™ Particulate Respirator, N95	8200	7000148538
3M™ Particulate Respirator, N95	8210PLUS	7000002176
3M™ Particulate Respirator, N95	8511	7000002056
3M™ Aura™ Particulate Respirator, N95	9211+	7100110432
3M™ Particulate Respirator, N95	8210V	7000002462

While 3M has strong inventory levels of N95 particulate respirators, we are actively increasing inventory volumes to support N95 respirator requests in Canada. Please note, any additional inventory purchased related to coronavirus pandemic stockpiling is not eligible for additional deviated pricing, outside of standard published volume deviations, nor is it eligible for product return. Please contact your 3M Distributor Relations Representative with any questions you may have regarding inventory and specific customer needs related to 3M's NIOSH-approved N95 Particulate Respirators.

Please note, CSA Standard Z94.4-18 requires that fit testing be conducted whenever a different respirator facepiece (size, style, model or make) is used and at least every two years thereafter or according to the regulations in your jurisdiction. If something has physically changed about a person, such as weight loss or gain, or other factors that could affect fit, such as dental work, then fit testing must occur before the two-year time period.

3M recommends fit testing in accordance with applicable CSA Standards and in keeping with good industrial hygiene practice.

If you have any questions regarding your pandemic stockpile needs, or would like more information, please contact your above noted 3M Respiratory Specialist or the 3M Canada Safety Centre at 1-800-267-4414.

Sincerely,

Simone Bonello
Marketing Manager, Respiratory Solutions
3M Personal Safety Division